

# 2020 QUANTITATIVE AWARD WINNERS



# PENNY PINCHER AWARD



# PENNY PINCHER AWARD WINNERS

Bud Newkirk (97.4%)

Lindsay Grace (96.7%)

Ryan Mortvedt (91.1%)

Craig Olson (90.7%)



# TERRITORY MANAGER SPECIALTY PRODUCTS

*Percent To Goal Top Achievers*



# TERRITORY MANAGER SPECIALITY PRODUCTS

*Percent to Goal Top Achievers*

1. Steve Ringger (179%)
2. Jon Zink (148%)
3. Jay Lampe (143%)



# TERRITORY MANAGER CORE NUTRITION

*Percent To Goal Top Achievers*



# TERRITORY MANAGER CORE NUTRITION

*Percent to Goal Top Achievers*

1. Steve Ringger (142%)
2. Jay Lampe (121%)
3. Taylor Kessie (116%)



# STRATEGIC ACCOUNT MANAGERS

*Percent To Goal Overall Top Achievers*





# STRATEGIC ACCOUNT MANAGERS

*Percent to Goal Top Achievers*

1. Bud Newkirk (276%)
2. Lindsay Grace (127%)



# STRATEGIC ACCOUNT MANAGERS

*Exceeds Strategic Sales Objectives*



# STRATEGIC ACCOUNT MANAGERS *Exceeds Strategic Sales Objectives*

Bud Newkirk

SPECIALTY (276%)

Lindsay Grace

SPECIALTY (150%), NUTRITION (103%)



# UNITED 100 CLUB



# UNITED 100 CLUB *TWO YEARS IN A ROW*

	NUTRITION:	SPECIALTY:
Josh Garver	(N/A)	(143%)
Jay Lampe	(121%)	(276%)
Virgil Meyer	(103%)	(123%)
Steve Ringger	(142%)	(179%)



# UNITED 100 CLUB *FIRST YEAR*

	NUTRITION:	SPECIALTY:
John Sommers	(112%)	(127%)
Taylor Kessie	(116%)	(106%)
John Kleve	(104%)	(115%)
Steve Kuerth	(101%)	(102%)

