UNITED MARKET NEWS

DECEMBER 2025

LOGISTICS & TRADE

For the logistics market, container rates have remained stable. There remains more capacity that demand at the moment which should keep rates at current lower price levels. Demand is predicted to increase which could allow freight costs to increase early next year.

The US reached two key trade deals with China and Brazil recently which should allow trade to increase over the coming months with tariffs to decrease, especially on important agricultural trade products. This should allow product flow to stabilize at more normal levels during the coming months.

AMINO ACIDS

Amino acid markets have not seen significant changes in pricing to date while recent increases in soybean meal prices recently are expected to increase overall amino acid demand. With trade between the US and China now complete, China has agreed to purchase soy from the US prompting market prices to increase.

For lysine, prices have firmed based upon increased demand. The market is still awaiting a ruling on the antidumping suit that has been delayed due to the government shutdown.

Threonine, tryptophan and valine markets remain stable with good supply available.

Methionine supply has tightened recently as a major producer works to bring their production online after a scheduled maintenance shutdown. Expect supplies to improve over the coming weeks.

INGREDIENT	Price Trend: 1 Month	Price Trend: 3 Month	Supply Availability
LYSINE	↑	→ ↑	GOOD
THREONINE	→	→	GOOD
METHIONINE	↑	→	GOOD
TRYPTOPHAN	→	→	GOOD
VALINE	→	→	GOOD

UNITED
MARKET NEWS
DECEMBER 2025

VITAMINS

Vitamin markets continue to show a weak tone with good supply available and outpacing demand. In addition, with supplies readily available, buyers are sourcing more hand to mouth forcing suppliers to regularly adjust prices to maintain sales volumes. Experts predict stable to weak price conditions to continue into next year.

INGREDIENT	Price Trend: 1 Month	Price Trend: 3 Month	Supply Availability
VITAMIN E	↓	→	GOOD
VITAMIN A	↓	→	GOOD
CAL PAN	→	→	GOOD
NIACIN	→	→	GOOD
D3 500	→	→	GOOD

MINERALS

Trace mineral markets overall are trending higher with renewed global demand with most tariffs now finalized. The need for minerals in consumer and agricultural sectors is expected to cause strong demand across the category going forward.

Although monocalcium phosphate pricing is stable across the market, key ingredients especially sulfur prices continue to push higher. This will pressure producers to push pricing higher heading into Q1.

INGREDIENT	Price Trend: 1 Month	Price Trend: 3 Month	Supply Availability
MONOCALCIUM PHOSPHATE	→	→ ↑	GOOD
ZINC OXIDE	↑	→ ↑	GOOD
COPPER SULFATE	↑	→ ↑	GOOD

UNITED MARKET NEWS

DECEMBER 2025

DAIRY POWDERS

Demand across the dairy sector continues to be strong as use in food and feed applications globally are causing producers to run at near capacity levels. With regular global trade resuming combined with the Chinese New Year approaching, expectations are market pricing will remain bullish heading into 2026.

INGREDIENT	Price Trend: 1 Month	Price Trend: 3 Month	Supply Availability
WHEY PERMEATE	→	→ ↑	GOOD
LACTOSE	↑	↑	TIGHT
WHEY	↑	↑	TIGHT